

# Table

Country	Segment	Sales	COGS	Profit
Canada	Channel Partners	491,164.14	132,186.00	358,978.14
Canada	Enterprise	3,967,491.25	4,089,000.00	-121,508.75
Canada	Government	10,741,236.52	8,482,765.00	2,258,471.52
Canada	Midmarket	510,213.98	377,725.00	132,488.98
Canada	Small Business	9,177,549.00	8,276,750.00	900,799.00
France	Channel Partners	372,090.36	100,509.00	271,581.36
France	Enterprise	3,890,890.63	3,986,640.00	-95,749.38
France	Government	12,127,782.72	9,417,867.50	2,709,915.22
France	Midmarket	593,802.08	429,260.00	164,542.08
France	Small Business	7,369,606.50	6,638,875.00	730,731.50
Germany	Channel Partners	336,425.88	89,067.00	247,358.88
Germany	Enterprise	4,086,826.25	4,188,300.00	-101,473.75
Germany	Government	11,452,895.94	8,775,720.00	2,677,175.94
Germany	Midmarket	301,344.75	215,990.00	85,354.75
Germany	Small Business	7,327,848.00	6,555,875.00	771,973.00
Mexico	Channel Partners	234,379.08	63,489.00	170,890.08
Mexico	Enterprise	3,315,881.25	3,436,560.00	-120,678.75
Mexico	Government	9,791,599.38	7,752,440.00	2,039,159.38
Mexico	Midmarket	511,136.40	360,590.00	150,546.40
Mexico	Small Business	7,096,356.00	6,428,750.00	667,606.00
United States of America	Channel Partners	366,534.18	98,539.50	267,994.68
United States of America	Enterprise	4,350,605.00	4,525,740.00	-175,135.00
United States of America	Government	8,390,746.11	6,687,295.00	1,703,451.11
United States of America	Midmarket	465,385.88	338,215.00	127,170.88
<b>Total</b>		<b>118,726,350.26</b>	<b>101,832,648.00</b>	<b>16,893,702.26</b>

